**Introduction**

**The OER-Pro Comparison calculator was designed** to provide a brief summary and analysis for strategic planning as it relates to operational costs, time saving and endoscope reprocessing safety. This calculator was built to be flexible and take into account your unique customer information.

This tool can also help to estimate the number of units (boxes) required over 12 months to help structure a Leveraged Agreement.

**Ideal Target for Tool Use**

* **Facilities that need help in understanding and/or justifying OER-Pro operational costs.**

**Cautionary Statements**

* **Time and cost assumptions included in the calculator are based on averages derived from OER-Pro user feedback over the past few years.**
* Site-specific differences in water quality and reprocessing related processes vary considerably and may alter the projections.
* **The OER-Pro is designed to reprocess two endoscopes per cycle. Past experience has shown that customers do not reprocess two scopes 100% of the time. The calculator is designed to allow you to adjust the number of scopes reprocessed per cycle. For example, 1.5 or 1.75 scopes per cycle can be used instead of 2.**

**Steps to Complete**

* **Calculator consists of ten (10) tabs.**
* **First, fill out the *Cover Letter Tab* with the facility name (top) and your name (bottom).**
* **Next, fill out the *Input Tab* by entering your customer specific information into the yellow cells. All other tabs will automatically calculate from this information.**
* **Should you have any questions please contact Samantha Washousky (**[Samantha.Washousky@olympus.com](mailto:Samantha.Washousky@olympus.com)**) for assistance.**

**Additional Tabs**

* **The *Operational Cost Results tab* will show you a comparison of cost per scope and any time saving if applicable by using Olympus High Level disinfectant. Nothing needs to be customized on this tab.**
* The ***Time Savings tab*** will show you time savings per cycle of using Olympus OER-Pro. **Nothing needs to be customized on this tab.**
* The ***Safety Issues***, ***Acecide-C***, ***Aldahol***, ***Service*** and ***Disclaimer*** tabs were created to provide you a packet of information to support the Olympus Reprocessing machine. Nothing needs to be customized on these pages.
* The ***Estimate Annual Units tab*** is for internal purposes only and shows you an estimate in the number of units (boxes) required over 12 months to help structure a Leveraged Agreement

**\*Please note that you can save all pages of this tool into one PDF file by using the PRINT BUTTON found on the Cover Page Tab.**

**How to Introduce the Tool**

* **The OER-Pro can be a compelling business proposition and major addition to a facilities existing portfolio. Use the OER-Pro comparison calculator to illustrate operational cost projection comparisons.**

**Supporting Documents**

* **OER-Pro Brochure (Literature Ordering #** [F0005E0](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/F0005E0.pdf))
* **OER-Pro Brochure for Nurse Managers (Literature Ordering #**[OAICDS0410BRO6490](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0410BRO6490.pdf))
* **OER-Pro Wall Chart (Literature Ordering #**[OAICDS0511PWC7584](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0511PWC7584.pdf))
* **OER-Pro Product Detail (Literature Ordering #**[OAICDS0912BRO9837](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0912BRO9837.pdf))
* **Acecide product detail (Literature Ordering #**[OAICDS1111BRO8423](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS1111BRO8423.pdf))
* Aldahol product detail (Literature Ordering # [OAICDS0112BRO8724](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0112BRO8724.pdf))
* Aldahol infection control package (Literature Ordering #[OAICDS0910IM6555](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0910IM6555.pdf))
* Aldahol high level disinfectant article (Literature Ordering #[OAICDS0410REP6471](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0410REP6471.pdf))
* Sales tool - 7 reprocessing steps saved with OER-Pro (Literature Ordering # [OAICDS0410PWC6439](https://ozone.olympusamerica.com/LiteratureOrderingMSG/Files/OAICDS0410PWC6439.pdf))